



As we recognise that a successful teaching programme requires the right equipment and a core faculty of skilled tutors trained to use it to its full potential, we offer our clients additional support for their educational projects.

**Our new consultancy service offers a bespoke “train the trainers” program, including a curriculum assessment and tailored workshops designed and delivered by expert clinical anatomy academics** along with our senior clinicians and sonographers. This way, we ensure trainer proficiency in our ultrasound devices and then further support with in-depth advice on incorporating POCUS in simulation/ anatomy training curricula. **At Ballater Medical, our mission is to democratise ultrasound technology to enhance the clinical experience for both the patient and the medical professional.**

Ballater Medical, *because we care.*

**Dr John McCafferty BEng PhD MBChB MD MRCP**  
**Ballater Medical CEO**  
 Consultant Chest Physician

## Educational consultancy packages

| Training package   | Description   |
|--------------------|---|
| Small group        | 5 wireless hand-held probes (ePOC 3-in-1)<br>Curriculum consultancy<br>1 Day “Train the trainer” workshop<br>Educational materials                        |
| Intermediate group | 10 wireless hand-held probes (ePOC 3-in-1)<br>Curriculum consultancy<br>2 Day “Train the trainer” workshop<br>Educational materials                       |
| Large group        | 20 wireless hand-held probes (ePOC 3-in-1)<br>Curriculum consultancy<br>3 Day “Train the trainer” workshop<br>Educational materials                       |
| Advanced           | 4x SonoAir 70 Laptop Ultrasound Devices (2 transducers included)<br>Curriculum consultancy<br>3 Day “Train the trainer” workshop<br>Educational materials |

*\*All training packages include follow up support*



SonoAir 70, portable ultrasound laptop

## Workshop syllabus example

| Course  |
|---|
| <ul style="list-style-type: none"> <li>• Brief history and basic principles of ultrasound technology               <ul style="list-style-type: none"> <li>◦ Key historical moments</li> <li>◦ Basic technological principles</li> </ul> </li> <li>• Ballater Medical probes and software               <ul style="list-style-type: none"> <li>◦ Wireless probe types</li> <li>◦ Probe knobology and handling</li> <li>◦ Software</li> </ul> </li> <li>• Scanning planes and modes</li> <li>• Curriculum integration               <ul style="list-style-type: none"> <li>◦ Importance of POCUS</li> <li>◦ Suggested stepwise integration</li> <li>◦ Lesson plan exemplar</li> <li>◦ Ethical considerations &amp; incidental findings</li> </ul> </li> </ul> |
| Demo  |
| <ul style="list-style-type: none"> <li>• Hands-on demo using Ballater Medical probes and ultrasound devices</li> </ul>  |

*\*Course adapted based on educational package with more time for the hands-on practicals and deep dives into curriculum integration and research opportunity discussions.*